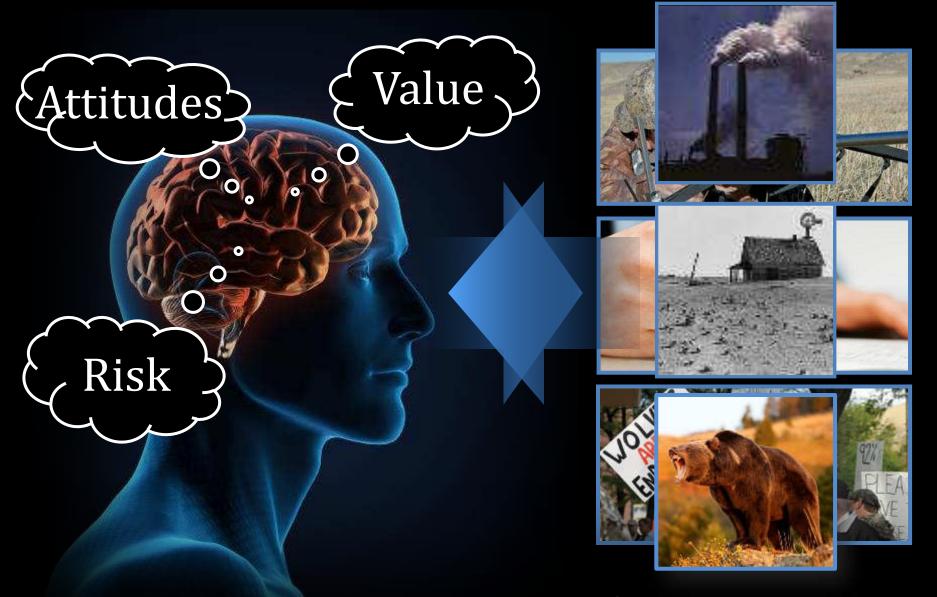


### Finding Tolerance for Large Carnivores: Insights from Psychology





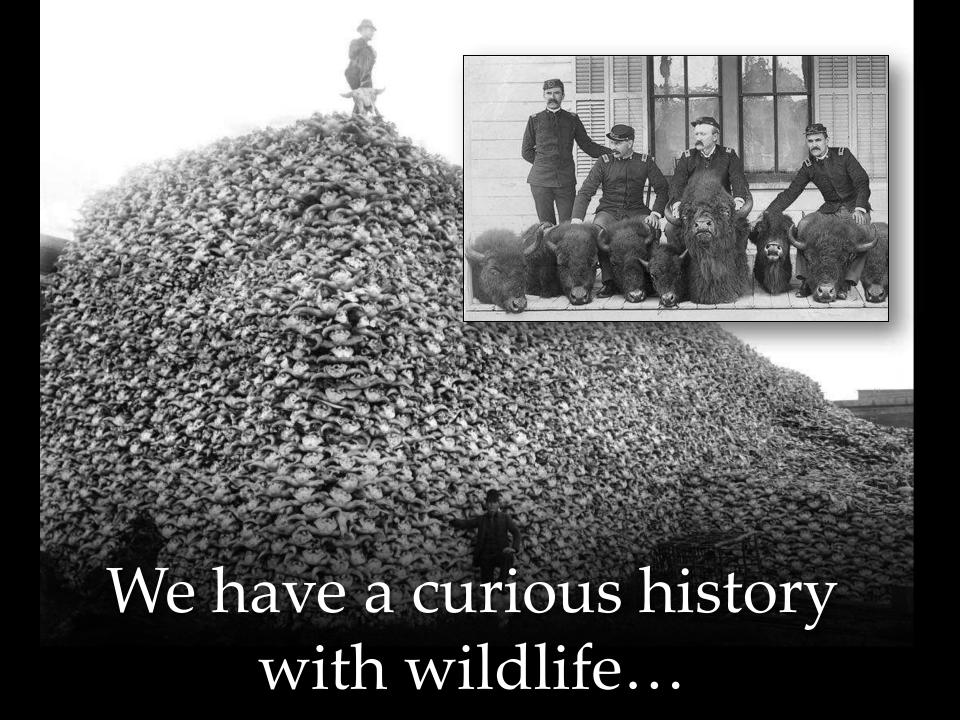


**Understanding Mental Processes** 

# How do people make judgments and decisions?

- The rational actor—
  - Seeks to maximize utility
  - Mentally effortful
- The cognitive miser—
  - Seeks to minimize effort
  - Utilize "heuristics", affected by biases

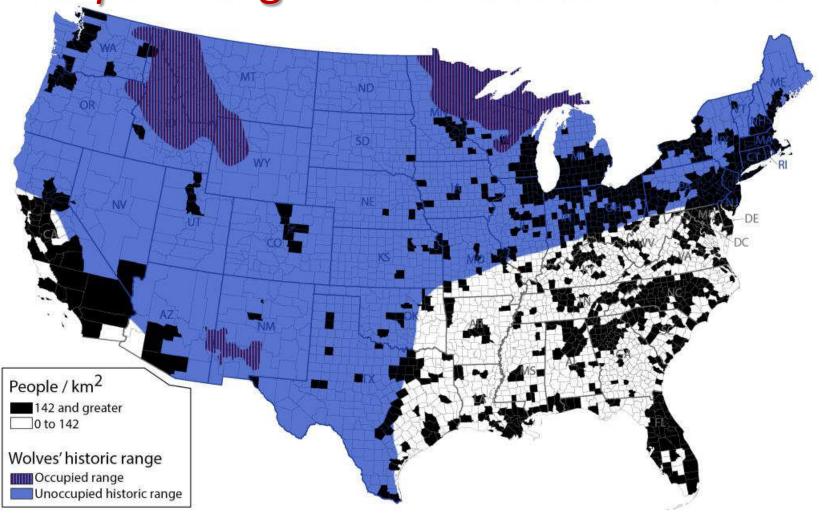








C. Lupus Range in the Conterminous US



Bruskotter, J. T., Vucetich, J. A., Enzler, S., Treves, A., & Nelson, M. P. (2013). Removing protections for wolves and the future of the US Endangered Species Act (1973). *Conservation Letters*.



#### **Conservation challenge:**

How to coexist with animals that can kill us?

#### Researchable question:

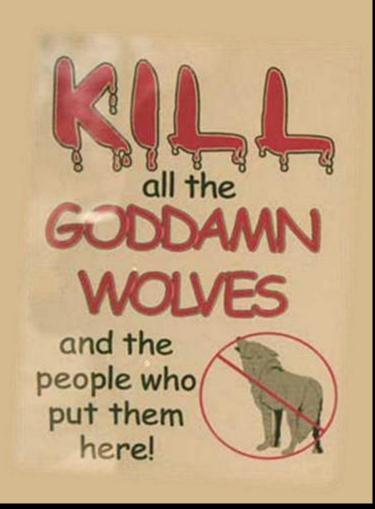
What factors impact individuals' judgments and decisions about large carnivores?











#### Kellert's 1978 work

Most liked $\bar{X} < 3.00$		Least liked $\bar{X} > 4.00$	
Dog	1.72	Cockroach	6.46
Horse	1.82	Mosquito	6.29
Robin	2.04	Rat	6.21
Swan	2.04	Wasp	5.72
Butterfly	2.14	Rattlesnake	5.69
Trout	2.24	Bat	5.40
Eagle	2.38	Vulture	5.20
Salmon	2.41	Shark	4.94
Cat	2.77	Skunk	4.48
Elephant	2.78	Lizard	4.23
Turtle	2.80	Crow	4.18
Raccoon	2.90	Coyote	4.17
Ladybug	2.95	Wolf	4.09

Kellert interviewed 3,107 US residents about their attitudes toward (26) animals

In February of 2014 we replicated these measures in a sample of 1,200 adult U.S.

I residents

### Changes in attitudes...

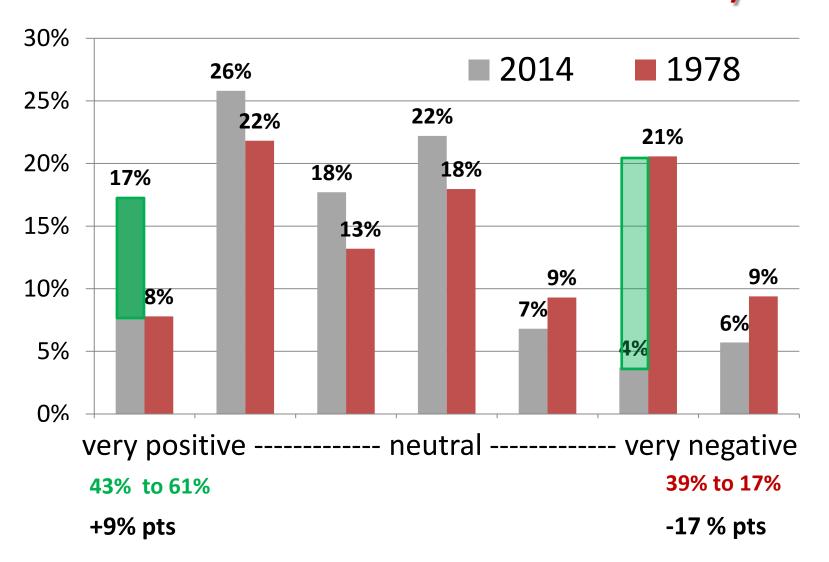


- + Bat (d = 0.78)
- + Vulture (d = 0.66)
- + Rat (d = 0.53)
- + Shark (d = 0.53)
- + Wolf (d = 0.50)
- + Coyote (d = 0.40)

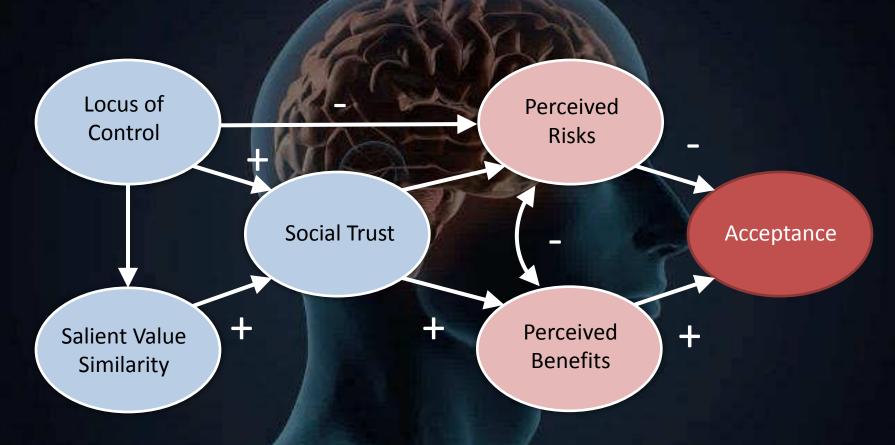


- Swan (d = 0.45)
- Raccoon (d = 0.43)

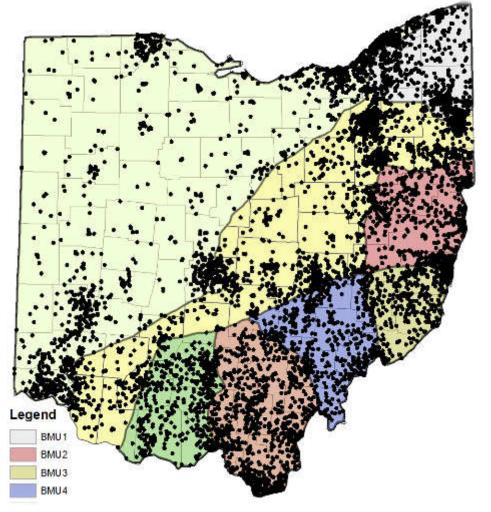
#### Attitudes toward wolves over 36 years



#### Theoretical Model: Hazard Acceptance



Adapted from Siegrist et al. 2000a,b



- RQ: Can we explain judgments regarding the acceptability of black bears?
- Mailed Survey of Ohio households (n=9400) stratified across 8 BMUs
- 33% adjusted response rate, n=2900 returns
- Analyzed results using Structural Equation Modeling (SEM)



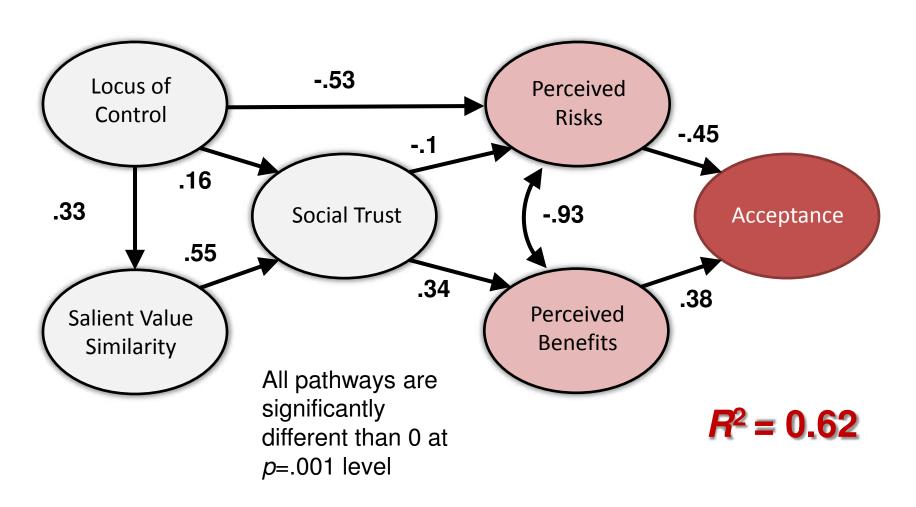
Please make any additional comments in the space provided:

SHIP OHIO BEARS TO VIRGINIA WHERE MY SON LIVES, HE HAS A GUN

Please make any additional comments in the space provided:

place is available if you wish Io

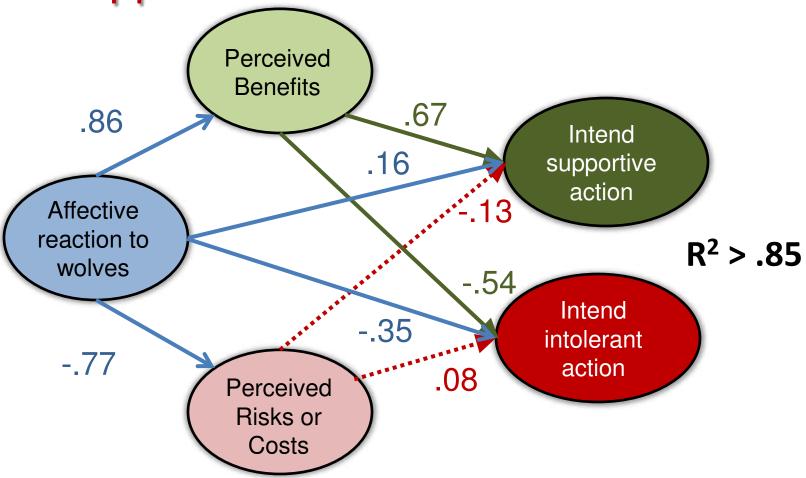
#### Model of "Tolerance"



#### Lingering questions

- What about behavior/actions?
- Are 'intolerant' actions explained by the same factors as supportive actions?

Explaining Intentions to Engage in Supportive and Intolerant Actions



Slagle et al. 2012. HDW, 17(1): 44-57



#### **Lingering Questions**

- Okay, the model is useful for explaining intentions to engage in both supportive and oppositional actions...
- But can we actually increase tolerance for a species?

#### Study 3: Strategic Communication

- Contacted ~400 respondents to black bear survey via email to participate in a follow-up study
- Randomly assigned to four treatments
  - FACTS: Info about bear biology & behavior
  - BENEFITS: Info about the benefits of bears
  - CONTROL: Info on how to reduce risk of conflict
  - COMBINED: Received info from all three

#### The Bear Facts





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#### Benefits of Rears





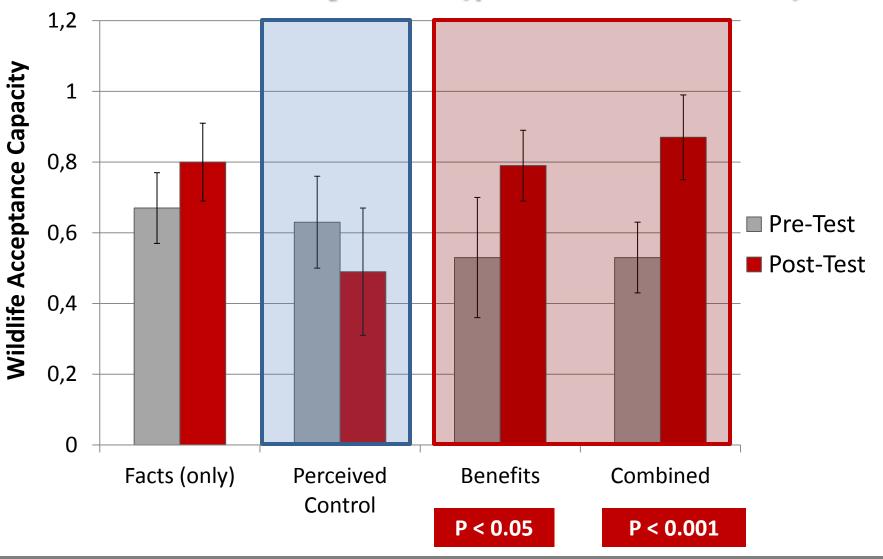
#### **Preventing Bear Problems**

Black bears are typically wary of people and avoid human settlements. However, bears learn very quickly to take advantage of food near human settlements, such as garbage, pet food, bird feeders, and compost piles. Bears that learn to associate people with food can pose a threat to both people and themselves. Fortunately, you can prevent problems with bears by following these simple rules:

- Remove birdfeeders or bring birdfeeders inside at night: Bears consume seeds and nuts found in the wild, so bird feeders become a favored target for bears.
- Remove pet food: Feed pets only what they will eat in a single feeding or feed them indoors. Remove the food bowl soon after pets finish. Do not leave food out overnight.
- Secure your garbage: Store garbage indoors, in a shed, in a garage, or in a bear-proof container. Put garbage out the morning of pickup, not the night before.
- Remove other foods: Keep grills clean and grease free. Pick up and remove ripe fruit from fruit trees and surrounding grounds. Avoid composting in areas with bears.



### Within-subjects (paired t-tests)



### **Summary & Conclusions**

- Tolerance can be explained by people's perceptions of the risks & benefits associated with carnivores; also influenced by trust and control, and affect
- These factors can be highlighted via strategic communications in order to influence tolerance
- Our data suggest information about the benefits and how to control the risk (i.e., avoid conflict) will be most useful in increasing tolerance
- Information that highlights only how to avoid conflict could actually decrease tolerance by making risks more salient

#### **Caveats**

- Information needs to come from a trusted source (agencies not always trusted)
- Increased 'acceptance' (as an attitude) may not translate to desired behavioral outcomes
- People with strong (well-formed) attitudes are unlikely to change – especially true of they have had personal experience (e.g., folks in the wolf study)



### Lingering Questions

 Is it really this simple? Do people simply 'weigh' the risks and benefits and act accordingly...?

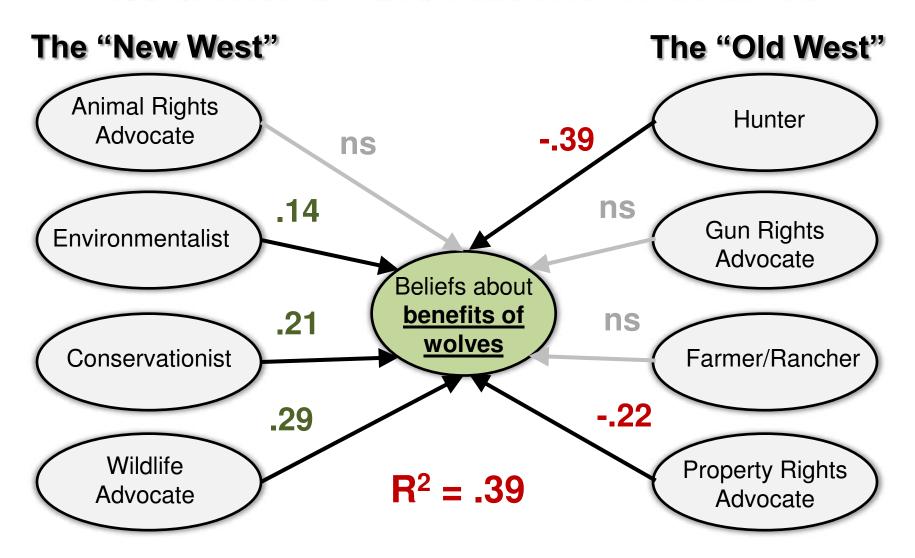
# Nein.

### Social groups matter

- Interest groups may 'market' information that is consistent with our existing beliefs
- The social groups with which we identify utilize different information sources
  - These groups may distrust 'outgroup' sources,
     making them more likely to counter-argue
- The result is that groups construct their own realities—their own beliefs about these animals and

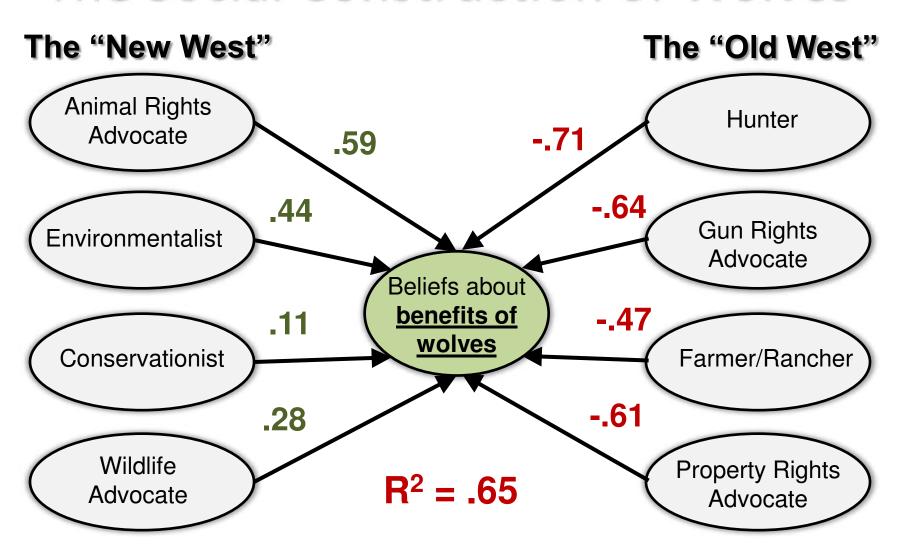


#### Residents of the Northern Rockies



Bruskotter, Unpublished data

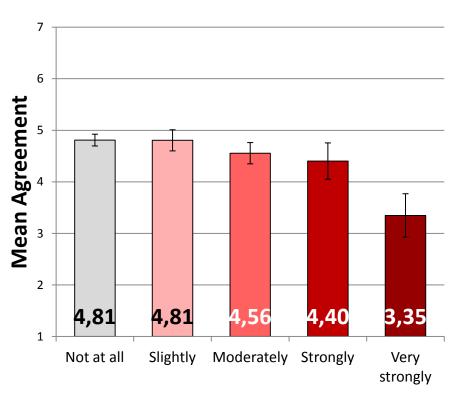
#### The Social Construction of Wolves



- Clearly members of these groups disagree about the impacts of wolves, and their beliefs are (in part) rooted in their identities, and group membership
- But does identification affect behavior?; and how do they feel about each other...?

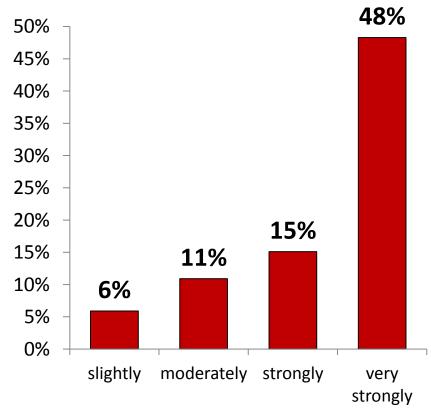
#### National Survey of 1,200 adults (2014)

# ...keep deer, elk and moose populations in balance.



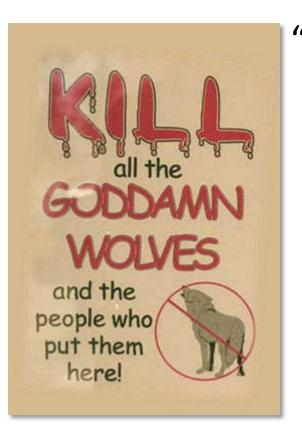
Extent to which resp. identifies as a hunter

# % indicating they would shoot a wolf if saw one



Extent to which respondent identifies as a hunter

### Elite Cues Utilize Identity



"... [wolves are] devastating the wildlife population and they're also devastating to the livestock population...[t]he goal of our antigrazing, anti-hunting friends, if you can call them friends, is to end grazing and to end hunting, and they have got the perfect biological weapon..."

-- Director of Utah Department of Natural Resources

In response to a wolf hunter's parading a wolf carcass around Jackson Hole's town square:



### Lessons: Escaping NR conflict

- Focus on 'shared' goals (win/win)
- Build <u>trust</u> through cooperative efforts
  - Demonizing 'outgroups' can turn potential allies into foes
- Be wary of <u>power structures</u> that favor some groups over others (equality fosters cooper.)
- May require focus on <u>improvements</u>, as opposed to solutions

### **Acknowledgments & Thanks**

#### **Collaborators**

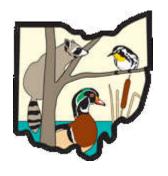
- Adrian Treves
- David Fulton
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- John Vucetich
- Meredith Gore
- Michael Nelson
- Robert Schmidt
- Neil Carter

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- Kristina Slagle
- Ajay Singh
- Melanie Houston
- Ryan Zajac
- Kelly George
- Gabriel Karns

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- Terrestrial Wildlife Ecology Lab
- SENR, OSU
- Ohio Div. of Wildlife





# Questions?

Support provided by:

The Ohio Division of Wildlife

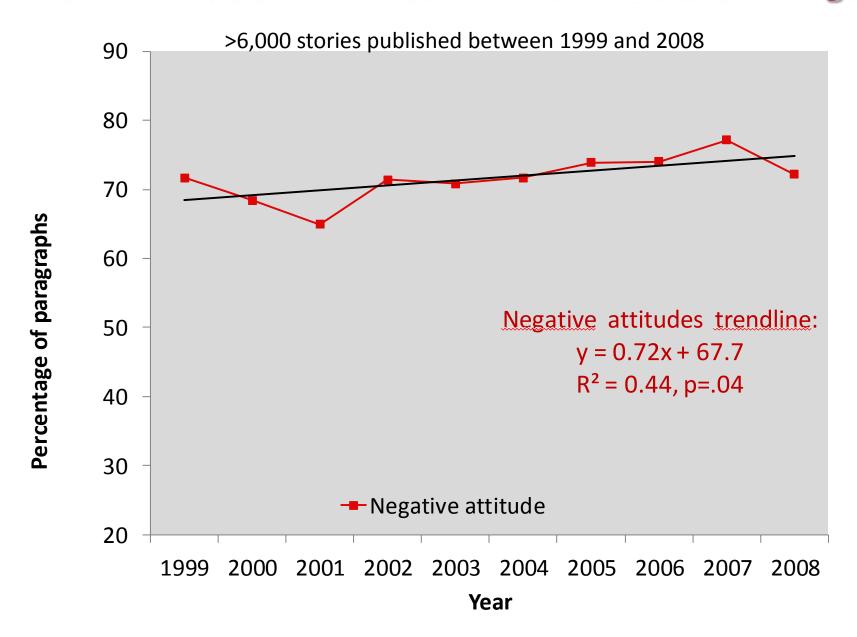
Terrestrial Wildlife Ecology Lab,

School of Environment & NR, Ohio State University





#### Trend in overall valence of news media coverage.



#### Research Article



#### Learning to Live With Black Bears: A Psychological Model of Acceptance

RYAN M. ZAJAC, School of Environment and Natural Resources, The Obio State University, 210 Kottman Hall, 2021 Coffey Road, Columbus, OH 43210, USA

JEREMY T. BRUSKOTTER, School of Environment and Natural Resources, The Obio State University, 210 Kottman Hall, 2021 Coffey Road

The Journal of Wildlife Management 77(4):863-869; 2013; DOI: 10.1002/jwmg.515

Human Dimensions



# **Building Tolerance for Bears:**A Communications Experiment

KRISTINA SLAGLE, Obio State University, School of Environment and Natural Resources, 210 Kottman Hall, 2021 Coffey Road, Columbus,

#### MINI REVIEW

Determining where the wild things will be: using psychological theory to find tolerance for large carnivores

Jeremy T. Bruskotter & Robyn S. Wilson

The School of Environment and Natural Resources, The Ohio State University, 210 Kottman Hall, 2021 Coffey Rd., Columbus, OH 43210, USA